

Message Text

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PAGE 01 TEHRAN 00480 161428Z

51

ACTION NEA-09

INFO OCT-01 ISO-00 EUR-12 EB-07 RSC-01 /030 W

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R 161116Z JAN 75

FM AMEMBASSY TEHRAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 9821

AMCONSUL KHOARAMSHAHR UNN

UNCLAS TEHRAN 0480

E.O. 11652: NA

TAGS: BBAK, IR

SUBJ: CONTRACT FOR MANAGEMENT/TECHNICAL ASSISTANCE TO GOI PORT
AND NAVIGATION AUTHORITY

1. MR. E.R. LEATHERBURY, SENIOR VICE PRESIDENT, RYAN-WALSH STEVEDORING COMPANY, INC., MOBILE, ALABAMA, AND ROBERT H. UITERWYK, VICE PRESIDENT, JAN C. UITERWYK CO., INC. (TAMPA, NEW ORLEANS, NEW YORK, HOUSTON, CHICAGO) CALLED AT EMBASSY JANUARY 16 TO ENLIST SUPPORT FOR PROPOSAL THEY ARE PUTTING TOGETHER TO PROVIDE TECHNICAL ASSISTANCE AND MANAGEMENT SERVICES TO GOI TO RELIEVE PORT CONGESTION, PRINCIPALLY AT KHOARAMSHAHR. ACCORDING TO MESSRS. UITERWYK AND LEATHERBURY, THEY WOULD FORM A JOINT VENTURE WITH IRANINA FIRM, SEAMAN PAK, TO UNDERTAKE A SYSTEMATIC AND PHASED OVERALL OF ALL STEVEDORING AND WAREHOUSING ACTIVITIES IN KHOARAMSHAHR. APPROXIMATELY FIFTY EXPATRIATES, ALL TO BE RESIDENT IN KHOARAMSHAHR, WOULD BE SUPPLIED UNDER THE CONTRACT. AT THE END OF THREE YEARS WORK WOULD HAVE BEEN COMPLETED AND ALL OPERATIONS TURNED OVER TO GOI COMPLETELY REHABILITATED AND IN RUNNING ORDER. COST OF CONTRACT WOULD BE APPROXIMATELY \$25 MILLION DOLLARS A YEAR, WHICH IS ABOUT \$3 MILLION MORE PER ANNUM THAT GOI NOW PAYING FOR OPERATION PORTS, AND WOULD INCLUDE EQUIPMENT, EXPATRIATES' SALARIES, AND FEE TO JOINT VENTURE. THE TWO AMERICAN REPRESENTATIVES SAID THAT ONE DUTCH FIRM ALSO VERY INTERESTED IN THE CONTRACT.

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2. ACTION REQUESTED: EMBASSY WOULD APPRECIATE RECEIVING ASAP WHATEVER INFORMATION DEPARTMENT CAN PROVIDE ON THESE TWO FIRMS. ASSUMING INFORMATION RECEIVED INDICATES COMPANIES CAPABLE OF UNDERTAKING THIS WORK, EMBASSY WOULD THEN LEND ALL APPROPRIATE ASSISTANCE.

MIKLOS

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975TEHRAN00480
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750017-0593
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750144/aaaabmzz.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAY 2003 by SilvaL0>; APPROVED <25 Nov 2003 by MorefiRH>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CONTRACT FOR MANAGEMENT/TECHNICAL ASSISTANCE TO GOI PORT AND NAVIGATION AUTHORITY
TAGS: BBAK, IR
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006